## **BALANCE SHEET**

As at Sep.30, 2014

Unit: VND

	Unit: V								
No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014				
	1	2	3	4	5				
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		1.136.027.489.966	1.085.733.214.454				
I	Cash & Cash equivalents	110		129.521.689.486	207.747.360.645				
1	Cash	111	V.01	129.521.689.486	207.747.360.645				
2	Cash equivalents	112		-	-				
II	Short-term financial investments	120	V.02	8.000.000.000	-				
1	Short-term investments	121		8.000.000.000	-				
2	Provision for devaluation of short-term investments	129		-	-				
III	Short-term receivables	130		296.720.768.905	245.853.396.840				
1	Trade accounts receivables	131		242.281.706.767	227.831.275.173				
2	Prepayment to suppliers	132		4.898.198.343	5.141.561.093				
	Short-term intercompany receivables	133		58.925.387.179	27.454.151.460				
4	Receivables on percentage of construction contract completion	134		-	-				
5	Other receivables	135	V.03	13.717.370.421	12.008.337.055				
6	Provision for short-term doubtful debts	139		(23.101.893.805)	(26.581.927.941)				
IV	Inventories	140		694.866.113.979	599.487.667.644				
1	Inventories	141	V.04	694.866.113.979	599.487.667.644				
2	Provision for devaluation of inventories	149		-	-				
V	Other short-term assets	150		6.918.917.596	32.644.789.325				
1	Short-term prepaid expenses	151		4.374.294.196	1.299.512.212				
	VAT deductible	152		-	889.045.986				
3	Tax and accounts receivable from State budget	154	V.05	-	17.632.582				
4	Other short-term assets	158		2.544.623.400	30.438.598.545				
В	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		212.586.816.249	207.794.578.373				
I	Long-term receivables	210		-	-				
1	Long-term receivables from customers	211		-	-				
2	Capital receivable from subsidiaries	212		-	-				
3	Long-term inter-company receivables	213	V.06	-	-				
	Other long-term receivables	218	V.07	-	-				
5	Provision for long-term doubtful debts	219		-	-				
II	Fixed assets	220		151.981.124.984	138.223.117.067				
1	Tangible fixed assets	221	V.08	70.418.354.821	66.994.388.490				
	- Historical cost	222		202.330.490.203	175.419.174.480				
2	- Accumulated depreciation	223		(131.912.135.382)	(108.424.785.990)				
	Finance leases fixed assets	224	V.09	79.772.701.096	69.375.000.499				
	- Historical cost	225		94.058.466.961	87.655.691.393				
	- Accumulated depreciation	226		(14.285.765.865)	(18.280.690.894)				
3	Intangible fixed assets	227	V.10	-					
	- Historical cost	228		-	-				
	- Accumulated depreciation	229		-	-				

4	Construction in progress	230	V.11	1.790.069.067	1.853.728.078
III	Property investment	240	V.12	-	-
	- Historical cost	241		-	-
	- Accumulated depreciation	242		-	-
IV	Long-term financial investments	250		14.295.170.749	15.797.936.735
1	Investment in subsidiaries	251		-	-
2	Investment in associate or joint-venture companies	252		-	-
3	Other long-term investments	258	V.13	25.535.475.000	25.535.475.000
4	Provision for devaluation of long-term financial investments	259		(11.240.304.251)	(9.737.538.265)
V	Other long-term assets	260		46.310.520.516	53.773.524.571
1	Long-term prepaid expenses	261	V.14	38.654.453.596	46.061.392.511
2	Deferred income tax assets	262	V.21	-	-
3	Others	268		7.656.066.920	7.712.132.060
VI.	Goodwill	269		-	-
	TOTAL ASSETS $(270 = 100+200)$	270		1.348.614.306.215	1.293.527.792.827

	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
A	LIABILITIES (300 = 310+330)	300		1.146.501.574.020	1.110.263.718.247
I	Short-term liabilities	310		1.058.410.018.063	1.013.758.051.291
1	Short-term borrowing	311	V.15	516.916.461.655	458.316.042.001
2	Trade accounts payable	312		9.147.901.208	22.471.322.159
3	Advances from customers	313		256.522.157.457	249.451.426.638
4	Taxes and payable to state budget	314	V.16	8.200.504.244	10.477.475.343
5	Payable to employees	315		51.453.803.902	65.424.419.030
6	Payable expenses	316	V.17	22.293.262.354	34.898.450.295
	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
9	Other short-term payables	319	V.18	144.416.135.872	131.304.626.939
10	Provision for short-term liabilities	320		45.685.427.301	40.850.667.522
11	Bonus and welfare fund	323		3.774.364.070	563.621.364
II	Long-term liabilities	330		88.091.555.957	96.505.666.956
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
3	Other long-term payables	333		-	-
4	Long-term borrowing	334	V.20	81.249.802.356	61.770.309.940
5	Deferred income tax payable	335	V.21	-	-
6	Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
	Unrealised revenue	338		6.841.753.601	34.735.357.016
9	Scientific and Technological Development fund	339		-	-
В	OWNER'S EQUITY	400		202.112.732.195	183.264.074.580
I	Capital sources and funds	410	V.22	202.112.732.195	183.264.074.580
1	Paid-in capital	411		80.500.000.000	80.500.000.000
2	Capital surplus	412		8.076.755.000	8.076.755.000
3	Other capital of owner	413		8.002.041.860	5.552.849.625
4	Treasury stock	414		-	-

		115			
<i>2</i> 11	Asset revaluation differences	415			-
	Foreign exchange differences	416 417		47.357.063.398	32.661.909.986
	nvestment and development fund Financial reserve fund	417		12.387.099.734	7.488.715.263
	Other fund belong to owner's equity	419		-	-
	Retained after-tax profit	420		45.789.772.203	48.983.844.706
	Capital for construction work	421		-	-
	Budget sources	430		-	-
	Bonus and welfare funds	431		-	-
2 E	Budgets	432	V.23	-	-
3 E	Budget for fixed asset	433		-	-
	MINARITY INTEREST	500		-	-
7	TOTAL RESOURCES	440		1.348.614.306.215	1.293.527.792.827
				-	-

## INCOME STATEMENT

**Quarter 3/2014** 

Items		NI - 4 -	Quar	ter 3	Accumulation fr. Jan. 01 to Jun. 30		
		Note	2014	2013	2014	2013	
1	2	3	4	5	6	7	
1. Revenue of sales and services	01	VI.25	347.337.366.324	300.592.437.144	983.568.895.612	974.115.219.024	
2. Deductions	02		-	-	-	-	
3. Net sales and services ( 10 = 01 - 02 )	10		347.337.366.324	300.592.437.144	983.568.895.612	974.115.219.024	
4. Cost of sales	11	VI.27	313.416.287.906	272.879.875.136	897.272.238.932	901.262.981.257	
5. Gross profit (20= 10-11)	20		33.921.078.418	27.712.562.008	86.296.656.680	72.852.237.767	
6. Financial income	21	VI.26	2.709.022.258	2.665.246.370	7.660.462.432	7.412.320.872	
7. Financial expenses	22	VI.28	14.043.760.293	9.182.570.318	35.103.654.816	21.476.117.446	
- In which: Interest expense	23		11.546.117.103	6.897.389.466	30.813.074.847	16.766.809.695	
8. Selling expenses	24		-	-	-	-	
9. General & administrative expenses	25		11.032.170.620	9.440.500.767	28.271.259.468	24.888.753.852	
10. Net operating profit [30=20+(21-22)-(24+25)]	30		11.554.169.763	11.754.737.293	30.582.204.828	33.899.687.341	
11. Other income	31		6.555.096.608	6.408.224.728	20.937.298.284	16.285.267.108	
12. Other expenses	32		678.612.807	5.920.567.436	2.216.703.974	7.548.493.601	
13. Other profit (40=31-32)	40		5.876.483.801	487.657.292	18.720.594.310	8.736.773.507	
14. Profit or loss in joint venture	45		-	-	-	-	
15. Profit before tax ( 50=30+40)	50		17.430.653.564	12.242.394.585	49.302.799.138	42.636.460.848	
16. Current corporate income tax expenses	51	VI.30	3.984.604.763	2.954.351.476	11.031.564.817	10.552.868.042	
17. Deferred corporate income tax expenses	52	VI.30	-	-	-	-	
18. Profit after tax (60=50-51-52)	60		13.446.048.801	9.288.043.109	38.271.234.321	32.083.592.806	
18.1 Profit after tax of minorities	61		0	0	0	0	
18.2 Profit after tax of the parent company's shareholders	62		13.446.048.801	9.288.043.109	38.271.234.321	32.083.592.806	
19. EPS (VND/share)	70		1.670	1.154	4.754	3.986	

## **CASH FLOW STATEMENT**

Quarter 3/2014 (Direct method)

Unit: VND

			Accumulation Unit: VND		
Items	Code	Note –	Current year	Previous year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Cash received from sale or services and other revenue	01		1.067.287.224.142	953.353.238.305	
2. Cash paid for supplier	02		(771.828.308.175)	(664.220.078.543)	
3. Cash paid for employee	03		(303.888.989.340)	(265.527.538.513)	
4. Cash paid for interest	04		(31.955.428.294)	(17.826.312.546)	
5. Cash paid for corporate income tax	05		(10.919.856.143)	(11.721.573.993)	
6. Other receivables	06		3.200.413.837	3.425.419.252	
7. Other payables	07		(67.916.010.611)	(92.575.185.699)	
Net cash provided by (used in) operating activities	20		(116.020.954.584)	(95.092.031.737)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other long-term assets	21		(35.613.865.843)	(34.198.600.104)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		121.300.000	616.000.000	
3. Cash paid for lending or purchase debt tools of other companies	23		-	-	
4. Withdrawal of lending or resale debt tools of other companies	24		-	-	
5. Cash paid for joining capital in other companies	25		-	-	
6. Withdrawal of capital in other companies	26		-	-	
7. Cash received from interest, dividend and distributed profit	27		6.686.179.953	6.697.256.356	
Net cash used in investing activities	30		(28.806.385.890)	(26.885.343.748)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31		-		
2. Cash paid to owners equity, repurchase issued stock	32		-		
3. Cash received from long-term and short-term borrowings	33		872.584.476.024	805.995.277.272	
4. Cash paid to principal debt	34		(776.585.787.199)	(642.779.016.748)	
5. Cash paid to financial lease debt	35		(17.581.734.055)	(15.640.396.083)	
6. Dividend, profit paid for owners	36		(11.815.285.455)	(11.740.040.410)	
Net cash (used in) provided by financing activities	40		66.601.669.315	135.835.824.031	
Net cash during the period (20+30+40)	50		(78.225.671.159)	13.858.448.546	
Cash and cash equivalents at beginning of year	60		207.747.360.645	135.594.743.560	
Influence of foreign exchange fluctuation	61			155,574,745,500	
Cash and cash equivalents at end of year (50+60+61)	70		129.521.689.486	149.453.192.106	
Cash and Cash equivalents at the of year (30+00+01)	70	<u> </u>	147.341.007.400	177,733,172,100	